

September 24, 2013 Est# 12345 Job# 12345a
 carpedata@mac.com 408-395-8183

Proposal For: Paige Turner, 11 by Seventeen



Title	Example of a job with Breakout Pricing
Description	Breakout Pricing & Specify Required Paper
Note	Breakout Proposals allow a dozen breakouts, using a second page. 4 are included in this example. The breakout grid will show for each quantity what the total of the current breakouts is, and how much remains to be broken out to total the price quoted.
Size	8.5 x 11
Cover	100# #1 Gloss Cover, FSC Certified 5/5: 4CP + SGV
Text	100# #1 Gloss Book, FSC Certified 5/5: 4CP + SGV
Note	Paper to be supplied by customer; paper quantities specified below.
Envelope	9x12 Booklet, Open side, supplied for inserting, supplied by customer.
Proofs Furnished	Composed Color Proof, Digital Blueline Layout files and lasers
Finishing	Trimmed & folded
Packaging Freight	Carton packed FOB Origin Freight Additional
Details	Price "Each" can be displayed by checking a box, which has been checked in this case. Pricing Breakouts on the 2nd page.

(+/- 5%) Quantity	<u>100,000</u>	<u>200,000</u>	<u>300,000</u>
Price	\$81,610.00	\$159,955.00	\$235,134.00
Each	\$0.8161	\$0.7998	\$0.7838
100# book, 23 " rolls	24,000 lbs	44,000 lbs	64,000 lbs
100# cover, 26x40	25,000 shts.	50,000 shts.	75,000 shts.

Breakouts: Example of a job with Breakout Pricing Est# 12345 Job# 12345a

(+/- 5%) Quantity	<u>100,000</u>	<u>200,000</u>	<u>300,000</u>
Price	\$81,610.00	\$159,955.00	\$235,134.00
Each	\$0.8161	\$0.7998	\$0.7838
100# book, 23 " rolls	24,000 lbs	44,000 lbs	64,000 lbs
100# cover, 26x40	25,000 shts.	50,000 shts.	75,000 shts.
Prepress	\$12,500.00	\$12,500.00	\$12,500.00
Printing	\$24,348.00	\$47,653.00	\$71,234.00
Finishing	\$22,200.00	\$29,865.00	\$47,654.00
Materials	\$22,562.00	\$69,937.00	\$103,746.00

Thank you,

Jim Taylor
Carpe Data

Accepted by: Paige Turner for 11 by Seventeen X

Date

Terms of sale: Net, cash, 30 days from date of invoice on approved credit. The attached terms & conditions are a material part of this quotation and include a limited warranty, disclaimers of warranties, and a limitation of customer's damages and remedies. Acceptance of this offer shall include acceptance of all of the terms & conditions. All applicable taxes will be added to the prices herein. Prices are subject to change based on availability of materials, press time and current price of paper. Quotations over 30 days old are subject to review. Record # 01-4260